

The Top Choice in Second Source Distribution

Who is Netria?

Netria Corporation is a second source distributor that can help you increase margins and win more deals. We can help you find current, constrained or recently discontinued product from a variety of manufacturers. Our expertise in finding new product below current distribution pricing will benefit your company and customers.

Netria specializes in offering you substantial savings on retail, bulk and refurbished product from a variety of manufacturers that include Nortel, Cisco, IBM, HP, Sun, Polycom and Avaya.

Our product lines include categories such as: Networking, Computer Systems and Accessories, Spare Parts, Peripherals, Batteries and Power Adapters.

Why Choose Netria?

Our goal is to make doing business with Netria so easy that you can't help but choose us as your primary Second Source Distributor. Netria is committed to helping VARS, Resellers and Integrators. Our Account Executives are dedicated to meeting your unique technology and business needs.



Netria utilizes our global buying experience to find constrained, discontinued or hard-to-find product. You can count on Netria to provide your company the following:

Net Terms

Payment options include Credit Card, wire COD and Net Terms after credit approval.

Reliable Shipments

Most product ships from our tax-free New Hampshire warehouse, where it is inspected and packed. We also use regional warehouses.

Worldwide Access

Netria searches the world for global availability for constrained or discontinued products.

International Shipping

Netria will comply with all reasonable shipping and handling instructions. We ship UPS, FEDX and common carrier.

Long Term Relationships

Our Account Executives have the technology support, training and backgrounds to understand your unique technology needs.

Customer Service

Beyond our vast array of available products, Netria can provide timely quotes and follow up on the status of orders.

Competitive pricing below current distribution for product lines such as Avaya, Cisco, HP, IBM and Polycom.

Market Development Funds and rebate programs tailored for your specific business needs.

Dedicated Account Management that has the training and support to understand your unique needs.

Third Party Testing

All IC product is tested by an independent lab to ensure that product is original and meets manufacturers specifications.

Product Line Card



You Can Count on Netria

When you work with Netria Corporation, you can count on us to provide:

Reliable Shipments

All product ships from our tax-free New Hampshire warehouse – same day for all in-stock products. We can ship until 8PM EST.

Quality Product

All products are inspected and must meet our quality control standards before they leave the warehouse.

Drop/Blind Shipments

We can provide discreet drop or blind shipments to your customers.

Worldwide Access

We search the world for global availability for constrained or discontinued products.

Customer Service

We offer top customer service by providing timely quotes and follow up on the status of orders

Tracking Information

Always provided at time of shipment.

Why Netria?

Netria Corporation can help you increase margins and win more deals. We can help you find current, constrained or recently discontinued product from a variety of manufacturers.

Choose Netria because we offer:

- Competitive pricing on new product, below distribution cost
- Timely, secure delivery
- Credit terms for approved customers
- MDF and rebate programs
- Sales team coverage to provide better customer service
- International sourcing of constrained and hard-to-find products
- 30 Day Return Authorization and DOA return policy
- Product is sold tax-free (except MD)

New Products

- Hard Drives
- Servers & Options
- Networking
- Telephony

Hard Drives

- Western Digital
- Seagate
- HP
- Lenovo
- IBM
- Sun
- Dell

Servers & Options

- IBM
- HP
- Dell
- Sun

Networking

- HP
- Cisco
- Nortel
- Avaya
- Juniper
- QLogic/Emulex

Telephony

- Avaya
- Nortel
- Cisco
- Polycom

New & Refurbished Products

- Memory: All major brands
- Printer Parts
- Refurbished Product for all major manufacturers
- Bulk Product

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